

2023-2024 Show Terms

COMMITTED TO SUPERIOR CUSTOMER SERVICE

See the latest show details online.

FITMAN CREEK

W H O L E S A L E

General Guidelines for ALL Shows

- All customers must preregister for the show.
- All products will be billed at 2024 Pitman Creek catalog prices.
- Only invoices paid on time will receive Show Discounts.
- Show Orders, Attendee Only Specials, Special Orders, and Dropship Orders may not be cancelled by customer.
- **The 2nd page of this form MUST be completed for show terms.**
- Special Orders and Dropship Orders **DO NOT** qualify for Extended Dating Terms. You will be billed at your regular terms (ex. Net 15).
- Pitman Creek reserves the right to run customer references on dealers requesting show terms.
- Pitman Creek reserves the right to file a UCC1 on Show Orders. UCCs are terminated only upon customer request.

2023 ANNUAL FALL SHOW GUIDELINES

(Oct. 15-16 • Sevierville, TN • Sevierville Convention Center)

- Orders will ship between 10/25/23 and 12/08/23. This includes all orders, special orders, and dropships.
- Special Orders and Dropship Orders are fill & kill, 12/11/23 last ship date.
- All Show Orders must be received by Pitman Creek on or before 10/20/23.
- Fall Show backorders cancel 12/08/23.
- Fall Show statement cutoff will be 12/08/23.
- Orders of Pitman Creek stock merchandise between **\$100.00 – \$2,000** will be billed at dealer's normal terms.

Attendance & Food:

- If you plan to attend, how many people do you plan to bring to the show?
- Tailgate Dinner at the Cabins on Saturday, Oct. 14.**
(How many plan to eat Dinner?)
- Lunch at the show on Sunday, Oct. 15.**
(How many plan to eat Lunch?)
- Dinner at the Cabins on Sunday, Oct. 15.**
(How many plan to eat Dinner?)
- Breakfast at the show on Monday, Oct. 16.**
(How many plan to eat Breakfast?)

Cell # to receive notifications leading up to and during the show:

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Attendee Perks & Terms

Check to attend/register

- **ATTENDEE Show Orders receive a 10% Show Discount*, "Bonus Bucks", and in-booth specials.**
You will receive the Show Discount only if invoices are paid on time.
*Excludes certain manufacturers, please call our Sales Department for details.
» There is no minimum order for Show Attendees.

Attendee Extended Dating Terms

Check to apply

- Extended Dating Terms will be available to approved accounts only.
- 60 Day Terms for orders of Pitman Creek stock merchandise between **\$2,001.00 – \$10,000.**
- 1/3 Payments for orders of Pitman Creek stock merchandise **over \$10,000.**
1/3 Payments Due — Jan 10, 2024 Feb 10, 2024 March 10, 2024

Non-Attendee Terms

Check to apply/register

- 5% on orders of Pitman Creek stock merchandise; minimum \$2000.00.
- 5% 60 Day Extended Dating Terms on orders of Pitman Creek stock merchandise over \$5000.00.

Tournaments & Games Participation: (check all that apply)

- FISHING TOURNAMENT.** (Saturday, Oct. 14 — safelight to 2pm)
(Complete & Sign the Fishing Tournament Registration Form.)
- GOLF SCRAMBLE.** (Saturday, Oct. 14 — 1:30pm to 6pm)
(Complete & Sign the Golf Scramble Registration Form.)
- CORNHOLE TOURNAMENT.** (Saturday, Oct. 14 — 7:30pm to TBD)
(Tournament will be held at the Cabins on Saturday)
- POKER TOURNAMENT.** (Sunday, Oct. 15 — 9:00pm to TBD)
(Tournament will be held at the Cabins on Sunday)

2nd Chance Show Guidelines (12/11/23 – 01/05/24)

- All Show Orders must be received by Pitman Creek by 01/05/24.
- **Qualifying Show Orders will receive a 8% Show Discount*.**
You will receive the Show Discount only if invoices are paid on time.
*Excludes certain manufacturers, please call our Sales Department for details.
- Orders must total \$2,000.00 of Pitman Creek stock merchandise to qualify for the 8% Show Discount. You must complete this form to receive the Show Discounts and Extended Dating Terms.
- All orders will ship on a first come first served basis. Any remaining backordered items, due to manufacturer delays, not shipped by 01/05/24 will be automatically cancelled.

2nd Chance Extended Dating Terms

- Extended Dating Terms will be available to approved accounts.
 - ▶ 60 days Extended Dating Terms for orders of Pitman Creek stock merchandise.
- Special Orders and Dropship Orders **DO NOT** qualify for Extended Dating Terms. You will be billed at your regular terms (ex. Net 15).

Check to apply for Extended Dating Terms.
Complete this page and the following page(s).

Check to register for this show.

2024 SPRING SHOW GUIDELINES

(02/09/24 • Stanford, KY • Pitman Creek Warehouse)

- Orders will ship between 02/19/24 and 04/12/24. This includes all orders, special orders, and dropships. Any remaining back-ordered items, due to manufacturer delays, not shipped by 04/12/24 will be automatically cancelled.
- All Show Orders must be received by Pitman Creek on or before 02/09/24.
- Spring Show backorders cancel 04/12/24.

Non Attendee Terms (no show discounts)

- **NON ATTENDEE Show Orders receive extended dating only.**
» You must complete this form to receive Show Extended Dating Terms.
- 60 Day Terms for orders of Pitman Creek stock merchandise **over \$5,000.00.**

Check to REGISTER for the show.

Check if you plan to ATTEND the show.

How many plan to attend?

Lunch at the show on Friday.
(How many plan to eat?)

Attendee Perks & Terms

- **ATTENDEE Show Orders receive a 10% Show Discount*, "Bonus Bucks", and in-booth specials.**
You will receive the Show Discount only if invoices are paid on time.
*Excludes certain manufacturers, please call our Sales Department for details.
» There is no minimum order for Show Attendees.

- **Pre-Orders picked up on 02/09/24 will receive an additional 2% Discount*.**
*Orders must be received by 02/02/24 and be invoiced at pick-up to qualify.

- Orders of Pitman Creek stock merchandise between **\$100.00 – \$2,000** will be billed at dealer's normal terms.

Attendee Extended Dating Terms

- Extended Dating Terms will be available to approved accounts.
- 60 Day Terms for orders of Pitman Creek stock merchandise between **\$2,001.00 – \$10,000.**
- 90 Day Terms for orders of Pitman Creek stock merchandise **over \$10,000.**

Show Registration Form

This form MUST be physically signed to receive
Show Discounts, Attendee Only Specials, or Extended Dating Terms

Trade References Please choose **three or more** references from this list and provide your account # beside them.

- | | | |
|---|--|---|
| <input type="checkbox"/> AcuSport _____ | <input type="checkbox"/> Hicks _____ | <input type="checkbox"/> Pure Fishing _____ |
| <input type="checkbox"/> American Rod & Gun _____ | <input type="checkbox"/> Hoyt USA _____ | <input type="checkbox"/> Shimano/ G. Loomis _____ |
| <input type="checkbox"/> Costa Del Mar _____ | <input type="checkbox"/> Lucky Craft _____ | <input type="checkbox"/> Simmons Sporting Goods _____ |
| <input type="checkbox"/> Eagle Claw _____ | <input type="checkbox"/> Nabatak Inc. _____ | <input type="checkbox"/> Spro _____ |
| <input type="checkbox"/> Farris Brothers Inc. _____ | <input type="checkbox"/> P-Line _____ | <input type="checkbox"/> Sports South _____ |
| <input type="checkbox"/> Folsom _____ | <input type="checkbox"/> Pape's _____ | <input type="checkbox"/> Strike King _____ |
| <input type="checkbox"/> Henry's* _____ | <input type="checkbox"/> Pradco _____ | <input type="checkbox"/> Wright & McGill _____ |
| | <input type="checkbox"/> Precision Shooting Equip. _____ | <input type="checkbox"/> Zebco _____ |

All Sports* AWR Sports* Big Rock Sports* CSI Sports* MT Sports*

Bank Reference

Bank Name: _____ Contact: _____ Fax: _____

Business Checking Acct #: _____ Business Loan Acct #: _____ Phone: _____

E-Check Authorization

I authorize Pitman Creek Wholesale to process payment via ACH Funds transfer for show invoices with show-specified terms for deposit.

Commercial Security Agreement

Registrant agrees to pay any collection costs incurred to collect the amount balance, including reasonable attorney's fees in the event the account becomes past due. Past due accounts are charged 18% per annum from the due date. All returned checks are charged a \$40.00 fee.

This security agreement is made and executed between ("Customer") and Pitman Creek Wholesale on the date set forth below.

For valuable consideration given, Customer grants to Pitman Creek Wholesale a purchase money security interest and a continuing security interest in the collateral and all proceeds, including but not limited to, proceeds derived from the sale of that collateral and insurance proceeds all to secure all of Customer's present indebtedness and all future indebtedness to Pitman Creek, including with limitation, all interest, attorneys' fees, collection, and court cost fees, freight, packing, and shipping charges.

"Collateral" used herein means any equipment, inventory, goods, items, or products the Customer purchases from Pitman Creek Wholesale on credit.

Customer agrees that Pitman Creek Wholesale has rights in the collateral as a secured party under the Uniform Commercial Code to the fullest extent allowed by law in the state of Kentucky and/or in any state in which the collateral may be located, as the law exists now or in the future, or any other applicable law.

In the event of the Customer's failure to fully and timely pay the indebtedness due Pitman Creek Wholesale under this agreement, Pitman Creek Wholesale shall have all rights of a secured party under applicable law, and more specifically under the Uniform Commercial Code of Kentucky or the Uniform Commercial Code of any state in which the collateral may be located. In addition and without limitation, Pitman Creek Wholesale may exercise any and all other rights and remedies allowed by law.

Customer/Grantor of Security Interest by:

Consent & Personal Guarantee

The undersigned as an inducement to grant credit warrants that the information submitted is true and correct. **Pitman Creek Wholesale is authorized to contact bank and trade references.** In the event applicant's account becomes past due and Pitman Creek Wholesale initiates collection procedures, the undersigned agrees that said collection procedures will be conducted under the laws of the Commonwealth of Kentucky. The undersigned further consent to Pitman Creek Wholesale filing a security agreement pursuant to the UCC to secure any indebtedness owed Pitman Creek.

Applicant agrees to pay any collection costs incurred to collect the amount balance, including reasonable attorney's fees in the event the account becomes past due. Past due accounts are charged 18% per annum from the due date. In the event that your check is returned unpaid or insufficient or uncollected funds, we may electronically debit your account for the principle amount of the check. We may generate a draft or electronically debit your account for the service fee amount due as allowed by law. Returned Check Service fee: Kentucky...\$40.00.

In consideration of credit being extended by Pitman Creek Wholesale to the named applicant for merchandise to be purchased whether applicant be an individual or individuals, a proprietorship, a partnership, a corporation, or other entity, the undersigned guarantor or guarantors each hereby contract and guarantee to Pitman Creek Wholesale the faithful payment when due, of all accounts of said applicant for purchases made. The undersigned guarantor or guarantors each hereby expressly waive all notice of acceptance of the guarantee, notice of extension of credit to applicant, presentment, and demand for payment on applicant, protest and notice to undersigned guarantor or guarantors of dishonor or default by applicant or with respect to a security held by Pitman Creek Wholesale extension of time payment to applicant, acceptance of partial payment or partial compromise, all other notices to which the undersigned guarantor or guarantors might otherwise be entitled and demand payment for this guarantee.

Pitman Creek Wholesale has permission for our quotes, pictures, or videos bearing our likeness to be used in promotional activities without compensation.

X

Customer Signature ^ Title ^

(Print) Customer Name ^ Date ^

Store Name ^ City/State ^

Align top right corner here >

Attach a **voided** check here,

complete form and fax to 859•439•2060
or scan and email to your Pitman Creek Sales Rep.

Thank you

HINT: As long as your bank account info is still the same, you can use/reuse the same voided check for all parties requesting a voided check.